

## IN THE NEWS

**Gastonia, NC – May 4, 2023** – Over the past 12-18 months, accessorial charges for oversized shipments have risen significantly for our industry, driving up costs across all shipping options. Rowley Company continues to work hard to find alternative logistics solutions to minimize our freight rates. In the meantime, we think it is important to be upfront about the cost of oversize shipments to protect your margins and your business.

On March 3, 2023, our online store RowleyCompany.com, which sells Rowley®, AriA® Metal Hardware, Finestra® Wood Hardware, and Finestra® Custom Decorative Hardware brands, implemented a new Online Shipping Rules table with base rate and new Oversized Product Length surcharge rules set by FedEx. Since then, we have been able to negotiate a lower rate for products/items over 92" and up to 104" in length (packages over 96" up to 108") at a flat rate fee of \$150 per oversized box within an order. Please see the Max Item Quantity Per Box Chart for more details. For products/items over 104" in length, we encourage you to place all overweight and oversized orders with our customer service department at 800-343-4542 to receive the best freight rates with a quote guaranteed within 24 hours. Our team will also provide you with splicing options for overlength sizes and alternative freight quotes to mitigate these costs.

On the website, you will see the new Online Shipping Rules table below that reflects FedEx rates only, which include a Base Rate + Oversized Product Length Surcharge for Overweight and Oversized items. Please note, we've increased the maximum product length for ground shipping to 104" (packages up to 108"). Customers are still encouraged to utilize the Design Your Window online ordering tool to splice your systems and reduce the shipping cost.



Online Shipping Rules		
Your entire order will ship via ground or truck following the below rules pending the items in your cart.		
FedEx Ground		
Product Length	Weight	Charge
92" and below	less than 150 lbs.	Ground
Over 92" and up to 104"	up to 90 lbs.	\$150*
*Per box fee, see Max Item Quantity Per Box Chart for details.		
Truck Freight Rate Base + Surcharge		
Base Weight Rate		
Product Weight	Commercial	Residential
150 - 249 (0 - 249 lbs. if Oversized)	\$195	\$330
250 - 500 lbs.	\$264	\$360
501 - 750 lbs.	\$355	\$480
751 - 1000 lbs.	\$410	\$530
Oversized Product Length	<b>Additional Surcharge</b>	
Over 92" or greater and less than 144"	\$190	
144" or greater and less than 180"	\$450	
180" or greater and less than 216"	\$800	
216" or greater and less than 240"	\$1,000	
240" or greater*	\$1,200	
Orders over 1,000 lbs. need to be placed via our call center. *Please call 800-343-4542 to receive the best freight rate.		



We apologize for any inconvenience and will continue to work hard to negotiate and offer alternative solutions that provide the best shipping rates for our customers. Rowley will also continue to support the option to use your own shipping account.

All of us at Rowley Company sincerely thank you for your continued business and support.

Larry

Larry Denbrock Vice Chairman, Rowley Company